

Overview

Farmers Union Mutual Insurance, founded in 1915, is Montana's largest property and casualty insurance company. The company contracts 58 agents across 65 locations throughout the state.

Previously, Farmers Union was using Microsoft Dynamics SL (formerly "Solomon") as its preferred ERP because it also housed a payroll module. In 2021, the company opted to transition to cloud-based software to better adapt to modern work environments and to avoid a disruption in their operations from the end of SL. After searching, Greenshades was determined to be the best fit for their needs.

Challenges

Farmers Union utilized mainly on-premise software services, leaving them ill-equipped for the increase in remote work. The company was ready for a technology upgrade to best support its hardworking employees.

- **Need for Critical Integrations:** Farmers selected Microsoft BC as their financial ERP, but the system does not offer a payroll module. As a result, they needed to find a compatible payroll solution.
- Manual Processes: Under SL, employees had no easy way to access their pay information so changes had to be requested in person. Also, paystubs were printed, folded, and mailed after each pay run.
- **Budget Constraints:** As a growing company, cost-effectiveness was a critical factor when implementing their new cloud-based solutions.















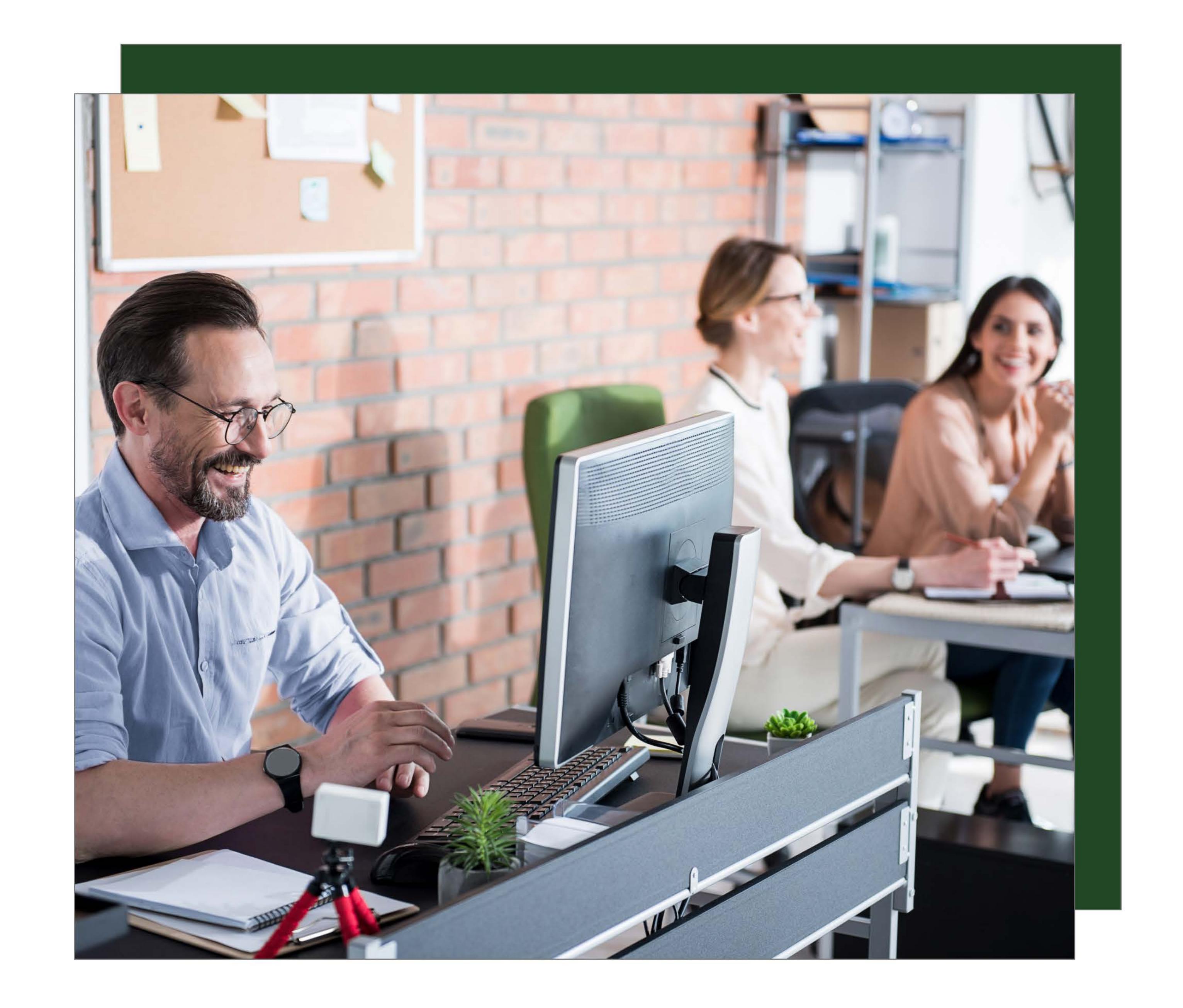


Solutions

Farmers Union appreciated the user-friendliness of the Greenshades payroll solution. With a flat fee for unlimited support and implementation, it was a straightforward decision for their team.

Farmers Union Mutual Insurance uses the following Greenshades products:

- Payroll
- Self Service Employee Documents



Results

Their team is successfully running payroll through the Greenshades system after meeting their implementation goal at the beginning of 2023. Since then, Farmers Union is saving significant time and energy on various processes that they used to do manually. They attribute their efficiency to the excellent support and training from the implementations team.

- Increase in Convenience: With a cloud-based system, they can now run payroll from anywhere, and team members can access their pay information at any time.
- **Significant Time Savings:** Employees can view their paystubs online, eliminating the need to physically mail out payroll documents.
- **Enhanced Employee Experience**: With Greenshades' self-service portal, employees have complete control over their information and can request changes directly through the system.
- **Confidence in Payroll:** Greenshades' tax experts keep updated on any applicable tax changes and apply them within the system providing confidence that every payroll is accurate.



We like the simplicity of the Greenshades system. It is user friendly. The monthly fees are cost effective for us and the unlimited support was also a bonus through implementation. We never once felt alone - our implementation consultant was there every step.



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